

Daniel E. McCormick



Partner

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Mr. McCormick concentrates his practice in transactional work involving real estate, hospitality and hotel law, and general business law. His practice includes extensive experience with hotels, apartments, and commercial and industrial projects, including joint ventures, acquisition, sale, management, property development, financing and leasing. He is involved in structuring complex high profile real estate transactions and investments throughout North America, Asia and Europe, including initial investment, capital funding, financing and asset management, with a particular focus on the hospitality business.

REPRESENTATIVE EXPERIENCE

- Served as counsel to sponsor in the IPO of a hotel REIT on the Toronto Stock Exchange
- Served as seller counsel in disposition of numerous multi-asset portfolios
- Acted as owner counsel in negotiation of management contracts and technical service agreements with Marriott, Fairmont, Hilton, Starwood, Pan Pacific and Hyatt
- Acted as manager's counsel in the negotiation of numerous management contracts in Canada, Europe, Japan, Mexico and the United States
- Representation of sponsors for a global hospitality fund involving private investors and pension funds
- Representation of purchasers in connection with acquisitions of public companies (Unihost Corporation, Legacy REIT, Boykin Lodging Company and Chartwell Leisure) and private companies (Red Roof Inns and Intown Suites)
- Counsel in numerous secured asset financing transactions in various countries
- Representation of Westmont Hospitality Group with respect to its corporate matters, joint ventures, operations, financings and other strategic initiatives

PUBLICATIONS

- "Acquisition Techniques for Distressed Hotels in New Capital Markets" *Houston Real Estate Lawyers Council* (1995)
- "Negotiating with Financially Troubled Landlords" *Real Estate Law Seminar* (1992)

INDUSTRIES

Banking/Financial Services
Hospitality and Hotels
Real Estate

PRACTICES

Banking/Financial Services
Corporate
Real Estate

EDUCATION

JD, 1979, *with honors*, University of Houston Law Center, Order of the Barons
BBA, 1975, Southern Methodist University, Certificate of Honors in Real Estate
Graduate studies for Masters in Business Administration, Southern Methodist University

ADMISSIONS

Texas 1979
US District Court for the Southern District of Texas

Daniel E. McCormick

PROFESSIONAL RECOGNITION

- *The Best Lawyers in America*, Real Estate Law (1999-2010)
- Texas Super Lawyer, *Texas Monthly* (multiple times)

BRIEFINGS, SEMINARS & SPEECHES

- "Management Contract Relationships," Houston Real Estate Lawyers Council (1998)
- "Management Contract Traps for the Unwary," Houston Real Estate Lawyers Council (2007)

AFFILIATIONS

- Houston Real Estate Lawyers Council
- Academy of Hospitality Industry Attorneys

PRESS RELEASES

- 35 Andrews Kurth Lawyers Named in Texas Super Lawyers 2009 (September 16, 2009)
- 46 Andrews Kurth Lawyers Named Best Lawyers in America 2010 (August 10, 2009)
- Six Andrews Kurth Partners Featured in 2009 Super Lawyers May Corporate Counsel Edition (May 14, 2009)
- Thirty-Five Andrews Kurth Partners Named in Texas Super Lawyers 2008 (October 3, 2008)