

Daniel E. McCormick



**Partner**

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Mr. McCormick concentrates his practice in transactional work involving real estate, hospitality and hotel law, and general business law. His practice includes extensive experience with hotels, apartments, and commercial and industrial projects, including joint ventures, acquisition, sale, management, property development, financing and leasing. He is involved in structuring complex high profile real estate transactions and investments throughout North America, Asia and Europe, including initial investment, capital funding, financing and asset management, with a particular focus on the hospitality business.

**REPRESENTATIVE EXPERIENCE**

- Served as counsel to sponsor in the IPO of a hotel REIT on the Toronto Stock Exchange
- Served as seller counsel in the disposition of numerous multi-asset portfolios
- Acted as owner counsel in negotiation of management contracts and technical service agreements with Marriott, Fairmont, Hilton, Starwood, Pan Pacific and Hyatt
- Acted as manager's counsel in the negotiation of numerous management contracts in Canada, Europe, Japan, Mexico and the United States
- Representation of sponsors of global hospitality funds involving private investors, pension funds and institutional investors
- Representation of purchasers in connection with acquisitions of public companies (Unihost Corporation, Legacy REIT, Boykin Lodging Company and Chartwell Leisure) and private companies (Red Roof Inns and Intown Suites)
- Counsel in numerous secured asset financing transactions in various countries
- Representation of Westmont Hospitality Group with respect to corporate matters, joint ventures, operations, financings and other strategic initiatives
- Representation of borrowers in multi-lender debt restructurings, including work-outs and deed-in-lieu transactions
- Extensive experience with troubled assets requiring workouts, restructuring and recapitalization

**PUBLICATIONS**

- "Acquisition Techniques for Distressed Hotels in New Capital Markets" *Houston Real Estate Lawyers Council* (1995)
- "Negotiating with Financially Troubled Landlords" *Real Estate Law Seminar* (1992)

**INDUSTRIES**

Banking/Financial Services  
Finance  
Hospitality and Hotels  
Private Equity  
Real Estate

**PRACTICES**

Banking/Financial Services  
Corporate  
Real Estate  
Real Estate  
Finance/Capital Markets  
REITs  
Structured Finance and Securitization

**EDUCATION**

JD, 1979, *with honors*,  
University of Houston  
Law Center, Order of  
the Barons  
BBA, 1975, Southern  
Methodist University,  
Certificate of Honors in  
Real Estate  
Graduate studies for  
Masters in Business  
Administration,  
Southern Methodist  
University

**ADMISSIONS**

Texas 1979  
US District Court for the  
Southern District of  
Texas

Daniel E. McCormick

**PROFESSIONAL RECOGNITION**

- *The Best Lawyers in America*, Real Estate Law (1999-2012)
- Profiled as one of the leading Real Estate lawyers in the Central region, *The US Legal 500* (2010, 2011)
- Texas Super Lawyer, *Texas Monthly* (multiple times)

**BRIEFINGS, SEMINARS & SPEECHES**

- "Management Contract Relationships," Houston Real Estate Lawyers Council (1998)
- "Management Contract Traps for the Unwary," Houston Real Estate Lawyers Council (2007)

**AFFILIATIONS**

- Houston Real Estate Lawyers Council
- Academy of Hospitality Industry Attorneys

**PRESS RELEASES**

- 54 Andrews Kurth Lawyers Named Best Lawyers in America 2012 (September 22, 2011)
- 35 Andrews Kurth Lawyers Named in Texas Super Lawyers 2011 (September 12, 2011)
- 33 Andrews Kurth Lawyers Named in Texas Super Lawyers 2010 (September 10, 2010)
- 49 Andrews Kurth Lawyers Named Best Lawyers in America 2011 (August 16, 2010)
- 35 Andrews Kurth Lawyers Named in Texas Super Lawyers 2009 (September 16, 2009)
- 46 Andrews Kurth Lawyers Named Best Lawyers in America 2010 (August 10, 2009)
- Six Andrews Kurth Partners Featured in 2009 Super Lawyers May Corporate Counsel Edition (May 14, 2009)
- Thirty-Five Andrews Kurth Partners Named in Texas Super Lawyers 2008 (October 3, 2008)