

Doris Rodríguez



Partner

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Ms. Rodríguez has a transactional practice concentrated on a broad range of domestic and international corporate, finance, energy and real estate transactions in a variety of sectors. Ms. Rodríguez has extensive experience working in the Latin American countries, where she has represented clients in all sectors. Her domestic and international work includes acquisitions, dispositions, secured and unsecured lending transactions, joint venture and similar arrangements, project finance and other structured finance mechanisms as well as all types of contracts, such as gas supply agreements, mining agreements, and distribution agreements.

Most recently, Ms. Rodríguez served as lead counsel to Sinopec in its acquisition of Occidental Petroleum Corporation's oil and gas business in Argentina in a US\$2.5 Billion stock transaction that closed in February, 2011. She also served as lead counsel to Hercules Offshore Drilling Corporation in its sale of its drilling business in Venezuela in an asset transaction that closed in December, 2007. Ms. Rodríguez was also directly involved on the international legal counsel teams in the privatizations of YPF, S.A., the former state-owned Argentine oil and gas company, and PETROPERU, the former state-owned Peruvian oil and gas company. These are but four examples of her varied and extensive practice.

She has worked in substantially all of the Latin American countries and established very good working relationships with leading foreign counsel in Latin America. Her practice, in the United States as well as in Latin America, is multi-faceted and includes negotiations, document preparation and review, and working with domestic and foreign local counsel.

She also has significant experience in reorganizations, both in- and out-of-court and has served as special counsel and as Special Master in litigation and arbitrations involving transnational disputes between U.S. parties and Latin American parties and issues relating to the interplay and between the laws of the countries affecting the dispute.

REPRESENTATIVE EXPERIENCE

Ms. Rodríguez' additional experience includes:

Latin America:

- Lead counsel to Sinopec in its acquisition of Occidental Petroleum Corporation's oil and gas exploration and production business in Argentina in a US 2.48 Billion stock purchase transaction
- Lead counsel to major international drilling company in sale of Venezuelan business, including rigs, drilling contracts with PDVSA, and transfer of employees

INDUSTRIES

Banking/Financial Services
Biofuels
Construction
Credit Financing
Energy
Energy Services
Energy Transactions
Finance
Hospitality and Hotels
Liquefied Natural Gas (LNG)
Manufacturing and Sales
Natural Gas
Oil and Gas
Private Equity
Real Estate
Restaurant
Technology and Emerging Companies
Venture Capital
Wind Energy

PRACTICES

Banking/Financial Services
Bankruptcy and Financial Restructuring
Corporate
Economic Recovery and Government Opportunities
International
Latin America/Caribbean
Project Finance
Real Estate
Technology and Emerging Companies

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- Lead counsel to developer in development of wind projects in Chile
- Counsel to major Mexican bank as a borrower in connection with a syndicated loan agreement for U.S. \$135 million
- Counsel to Inter-American Development Bank with respect to lending transactions to borrowers in several Latin American countries
- Co-Lead counsel to U.S. company for sale of its Mexican manufacturing business including equipment, contracts and transfer of employees
- Lead counsel to major domestic REIT in the expansion of its commercial real estate development and leasing activities in Mexico
- Lead counsel to major publicly traded U.S. Energy company in sale of its interest in a power plant located in Mexico to a major Spanish utility
- Co-counsel to a U.S. subsidiary of a German company under a Supply Agreement with PEMEX to supply multi-phase pumps and related contracts and risk allocation agreement with major U.S. company
- Lead counsel to a major publicly traded U.S. energy services company in respect of its arrangement with a Canadian company to drill numerous wells in Mexico for PEMEX
- Counsel to a variety of U.S. companies in the energy, real estate, restaurant and other industries with respect to expansion of their businesses to Mexico, including establishing corporate entities, obtaining permits, and execution of leases and other contracts

Domestic:

- Counsel to several U.S. publicly traded companies as borrowers with respect to syndicated loan agreements
- Counsel to U.S. company with respect to proposed development and project financing of a \$2 billion coal-fired power plant
- Lead counsel to major retailer with respect to acquisition of real estate
- Lead counsel to U.S. publicly traded company and its subsidiaries as borrowers and guarantors in connection with a syndicated credit agreement entered into in connection with an acquisition of a U.S. subsidiary, providing for revolving loans, term loans, swing loans and the issuance of letters of credit
- Lead counsel to U.S. Chapter 11 debtor in respect to DIP financing
- Lead counsel to unsecured creditors committee in respect of, and preparation and negotiation of, transaction documents to evidence a Chapter 11 reorganization involving complex creditor and equity claimant issues

PROFESSIONAL RECOGNITION

- Profiled in "Leaders in their Field" in Banking & Finance by *Chambers Global* (2012)
- Profiled as one of the leading Banking and Finance lawyers in Latin America, *Chambers Latin America* (2012)
- Profiled as one of "Texas' Top Rated Lawyers" by *ALM* in Business & Commercial Law (2012)
- Profiled as one of the leading Project Finance lawyers, *The US Legal 500* (2010, 2011)
- First Woman Hispanic Partner at a major Houston law firm

EDUCATION

JD, 1980, University of Houston Law Center, *cum laude*, Editor, *Houston Law Review*, 1979-1980, Order of the Barons, Phi Delta Phi
BA, 1971, University of Houston, *summa cum laude*

ADMISSIONS

Texas 1980
U.S. District Court, Southern District of Texas 1980

LANGUAGES

Fluent in Spanish (native speaker) and is also bicultural

Doris Rodríguez

- Houston Hispanic Chamber of Commerce, Recipient of the Triunfando Award in the category of Hispanic Senior Executives
- Recognized in the *Houston Chronicle* (Hispanic Attorneys, These Young Professionals are Growing More Visible at Large Houston Firms, March 1988) for her status as partner and her work ethics
- YWCA Houston, Recipient of the 2004 Outstanding Women of Achievement in Law & Government
- Featured in "Profiles in Professionalism" in *Houston Bar Association Journal*
- Recipient of the 2008 DiversityFirst™ Award by the Texas Diversity Council
- Honored in Symposium Hispanic Women in Law (as part of Texas Sesquicentennial Celebration - 1986)

BRIEFINGS, SEMINARS & SPEECHES

- WINDPOWER 2010

AFFILIATIONS

- State Bar of Texas
 - Member, Professionalism Committee
 - Former Member, Opportunities for Minorities and Women in the Profession
- National Hispanic Bar Association
- Houston Bar Association
 - Member, Section of International Law
 - Member, Opportunities for Minorities in the Profession
- Hispanic Bar Association of Houston
- Mexican-American Bar Association of Houston
 - Member, Past Chair of the Judicial Screening Committee
- Texas Diversity Council
 - Former Member, Board of Directors
- Goodwill Industries of Houston
 - Board of Trustees
- The Networking Idea
 - Initial Member of Professional Networking Group for Hispanic Women Attorneys in Houston, Texas

IN THE NEWS

- "Q&A: Sinopec Acquires Oxy While Securities Come Full Circle," *The M&A Advisor* (September 30, 2011)
- "Featured Q&A: Will Secured Transactions Law Boost Access to Credit in the Region?" *The Inter-American Dialogue's Financial Services Advisor* (September 2009)

PRESS RELEASES

- Latin Lawyer Recognizes Andrews Kurth in High Profile M&A Deal (February 1, 2011)
- Andrews Kurth Advises Inter-American Development Bank on Loan to Mexican Bank (August 24, 2010)
- Andrews & Kurth Expands Latin American Practice: Business Transactions Partner Doris Rodríguez Joins Firm (October 11, 2001)
- Andrews Kurth Partners Honored by Texas Diversity Council (May 28, 2008)

Doris Rodríguez

- Andrews Kurth Attorney Doris Rodríguez to Co-Chair Minority Opportunities Committee of Houston Bar (October 17, 2007)
- Andrews Kurth Partner Named to Texas Diversity Council Board (February 21, 2007)