

Nancy Bostic



Partner

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Nancy represents publicly-traded and privately-held companies in complex joint venture formation and finance, securities issuances, acquisitions, dispositions, change of control transactions and governance matters. Her practice focuses in energy partnership arrangements, particularly in the upstream and midstream arenas, mergers and acquisitions valued from \$25 million to \$3.5 billion. She also has experience representing public company buyers and sellers in competitive bidding contests for assets valued from \$345 million to \$950 million. She represents issuers, underwriters, investment advisors and fund managers in all aspects of strategic transactions, such as private placements (including PIPEs) and public equity and debt issuances, recapitalizations, joint ventures and growth through acquisitions. She advises on day-to-day issues such as contract negotiations, risk management and governing body fiduciary duties. Nancy has particular experience working with upstream, midstream and downstream oil and gas companies, venture capital funds, chemical and equipment manufacturers and energy service providers.

REPRESENTATIVE EXPERIENCE

- Counsel to Hilcorp Energy in the sale of Eagle Ford shale assets to Marathon Oil Corporation in transaction valued at \$3.5 billion
- Counsel to Hilcorp Energy Company in a \$400 million investment by Kohlberg Kravis Roberts & Co. in a newly-formed partnership to own and develop Hilcorp's oil and gas properties in Texas
- Counsel to Magellan Midstream Partners in a \$65 million development agreement with a private investment group to construct crude oil storage facilities in Oklahoma
- Counsel to GSO Capital Partners in the purchase, together with other investors, of \$750 million of preferred shares of a subsidiary of Chesapeake Energy which owns and develops oil and gas assets in the Utica Shale of Ohio
- Counsel to ATP Oil & Gas Corporation in \$150 million equity investment by GE Energy Financial Services for 49% stake in partnership that owns and operates a floating oil and gas production unit
- Counsel to Provident Energy Trust in sale of U.S. oil and gas assets (producing and non-producing crude oil reserves) for \$345 million
- Counsel to Provident Energy Trust in sale of U.S. oil and gas assets (producing and non-producing crude oil reserves) for \$305 million
- Counsel to oil and gas company in \$40 million joint venture to develop, construct and operate natural gas compression units and services related thereto in the Gulf Coast region of the U.S.

INDUSTRIES

Energy
Energy Services
Energy Transactions
Finance
Liquefied Natural Gas (LNG)
Natural Gas
Oil and Gas
Private Equity
Venture Capital

PRACTICES

Corporate
Governance
Mergers and Acquisitions
Private Equity
Securities
Venture Capital

EDUCATION

LLM in Taxation, 1996,
New York University
School of Law
JD, 1995, *cum laude*,
Pepperdine University
School of Law
BA, 1991, Tufts
University

ADMISSIONS

California 1996
Texas 2006

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- Counsel to purchaser in \$20 million acquisition of a manufacturer and distributor of chemical “drag reducing agents” to reduce the friction of petroleum products as they travel through pipelines
- Counsel to underwriter in \$365 million debt offering by Plains Exploration & Production Company
- Counsel to Atlas Holdings LLC in a \$50 million acquisition of facilities that produce steam and electricity from municipal waste in Michigan
- Counsel to investor in \$70 million private placement in company developing large-scale ethanol production facilities
- Counsel to Atlas Industrial Services LLC in \$50 million equity and subordinated debt investment by Olympus Partners in mill service provider to the steel industry
- Counsel to publicly held company in \$870 million competitive bid to acquire offshore jetty platforms and tank farm for crude oil, fuel oil and refined petroleum products
- Counsel to public company buyer in \$100 million acquisition of public company manufacturer of industrial pipe products
- Counsel to publicly held company in \$950 million competitive bid to acquire chemicals manufacturing company
- Counsel to Gulf Bayport Chemicals LP in the acquisition of specialty chemical manufacturing plant from BASF
- Counsel to Frontier Oil Corporation in the acquisition of Ethanol Management Company, an ethanol storage and throughputting company
- Counsel to Lightfoot Capital Partners in the acquisition of petroleum products storage and throughputting assets from Center Oil Company
- Counsel to privately-held crane and rigging company in sale by founders for \$50 million
- Counsel to Atlas Industrial Services LLC in negotiation of \$60 million mill service contract
- Counsel to investment advisor in connection with PIPE to effect change of control of a public company
- Counsel to midstream MLP in acquisition of midstream energy services provider to producers and consumers of natural gas, natural gas liquids and crude oil

PRESS RELEASES

- Andrews Kurth Elects Ten New Partners for 2011 (November 29, 2010)