

Carmelo Gordian



Partner

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INDUSTRIES

Private Equity
Biotechnology/Life Sciences
Energy
Health Care
Internet/E-Commerce
Manufacturing/Sales
Software/Electrical
Technology
Venture Capital and Emerging Companies

PRACTICE AREAS

Corporate/Securities
Corporate Compliance, Investigations and Defense
Technology and Emerging Companies
Private Equity

EDUCATION

JD, 1983, Harvard Law School
BA, 1980, Harvard University

ADMITTED

Texas 1985
New York 1984

Carmelo has practiced corporate and securities law throughout his 25-year legal career. Carmelo is known as a leader in the Texas venture capital and private equity community and was formerly the chairman of the San Francisco based Brobeck Business & Technology Group. Carmelo's primary focus is on life science, software, telecommunications, semiconductor, and energy sector companies. His practice includes:

- advising companies and boards of directors on corporate governance issues
- representing issuers and investment banking firms in public offerings and private financings (including PIPE, 144A and venture capital financings) and
- representing acquirors and targets in a broad variety of domestic and international mergers, acquisitions and other business combination transactions.

In addition to Carmelo's company practice, he has an active practice representing GPs and LPs of hedge, private equity, venture capital and real estate funds. These funds range from several tens of millions of dollars to multi-billion dollar funds.

REPRESENTATIVE EXPERIENCE

Carmelo has been a market leader in the venture-backed and private equity market place throughout his career. A representative listing of successful companies and institutional clients Carmelo has advised over the course of his career include:

Representative Company Clients:

- Acco Semiconductor
- Active Power
- Advanced Delivery Chemical Systems (ATMI)
- Bluestar Communications (Covad)
- Applied Science Fiction (Kodak)
- Concero
- Comverge, Inc.
- CoVi Technologies (GE Security)

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- Crossroads Systems
- Dazel Corporation (HP)
- Dupont Photomasks (Toppan Photomasks)
- Flashnet (Prodigy)
- Green Builders, Inc.
- Green River Biodiesel
- Group 42
- Hoover's (Dun & Bradstreet)
- Knowledge Discovery One (Net Perceptions)
- iCeutica, Inc.
- i2 Technologies
- Inet Technologies (Tektronix)
- Internet Security Systems (IBM)
- Iroko Pharmaceuticals
- LDR Spine
- Naviant (Equifax)
- Progressive Systems (Asyst)
- PointServe
- Reddwerks
- SBC Communications
- SecureInfo Corporation
- Sensory - View of America
- Silicon Labs
- Site Controls
- Spinal Restoration
- STAT Healthcare (Laidlaw)
- Tivoli Systems (IBM)
- Via Video (Polycom)
- Voxpath Networks
- Well-Flow International
- Xetel

Representative Institutional Clients:

- Alloy Ventures
- Austin Ventures
- CenterPoint Ventures
- Credit Suisse First Boston
- Goldman, Sachs & Company
- H.I.G. Ventures
- HO2 Partners
- Morgan Stanley
- Path4 Ventures

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- Phoenix IP Ventures
- SG Cowen
- Safeguard Scientific
- Sevin Rosen Funds
- Stanford Group
- Tejas Securities
- Texas Treasury Safekeeping Trust Company
- Thomas Weisel
- TL Ventures
- Wachovia Securities

ARTICLES/PUBLICATIONS

- "Looking at Things from a Client's Perspective" [Deal Strategies for Venture Capital and Private Equity Lawyers](#) (2007)
- "From Acorns to Oaks" [Corporate Lawyer](#) (2003)

PROFESSIONAL/CIVIC AFFILIATIONS

Member

- State Bar of New York
- State Bar of Texas
- American Bar Association, Corporate Law Section

HEADLINE NEWS

- Brobeck's Austin Business & Technology Team Joins Andrews & Kurth (February 12, 2003)